

# **Salem Trap and Skeet Club**

## **Meeting Minutes**

**November 29, 2023**

### **CALL TO ORDER**

President Craig Rhea called the November 29, 2023 Salem Trap and Skeet Club Board Meeting to order at 6:41 PM.

### **ROLL CALL**

Roll call was taken. The following Board Member were present:

Craig Rhea  
Michael Sullivan  
Brad Carbaugh  
Art Heitlauf  
Jerry Richardson  
Larry Snow  
William Turner

The following Board Members were absent:

Doug Daugherty  
Tina Schneider

Also in attendance were the following Club Members:

Ara Roselani  
Jonathan Hussain  
Vandy Fiedler  
Dave Fiedler

### **MEETING MINUTES**

The Board having reviewed the October 25, 2023 meeting minutes, said minutes were approved as submitted.

## **TREASURER'S REPORT**

The October 31, 2023 Treasurer's report was presented by Art Heitlauf.

Art reviewed revenues and expenses for the month, highlighted changes in the account balances, and briefly discussed the performance of the investment account relative to major market indices. Of note in October was the lease payment received from 4B Farms.

Art also reviewed changes in number of members for the month and year to date.

To present at the 9 December Annual Members Meeting, Art will prepare both the November actual report and a December pro-forma report.

MOTION: A motion was made to accept the Treasurer's Report dated October 31, 2023. It was seconded and passed unanimously.

## **OLD BUSINESS**

### **1. New Board Member Interviews**

Jerry Richardson reported on the results of the nominations committee. During the nomination period of 1 October to 31 October, four eligible individuals were identified and interviewed for the three anticipated Board openings. All four were determined to be well qualified for the role. The Board will nominate three of the candidates to fill the election slate at the 9 December Annual Members Meeting.

### **2. Corporate Membership Update**

Brad Carbaugh updated the Board on discussions with a prospective "corporate" member. As noted previously, the Club is exploring different ways to drive membership, one of which is a membership package attractive to business owners. Brad indicated that discussions are ongoing, the current candidate has made a few suggestions, and some coordination is required with the Mid-Valley. Michael and William will follow up with Vandy to discuss feasibility.

The conversation included comments from Michael describing a membership analysis and retention improvement program under discussion with MVC that includes enhanced communication to the membership. On a related note, Larry Snow indicated he could draft a quarterly newsletter. Ara Roselani may be able to provide photos.

## **OPERATOR'S REPORT**

Dave Fiedler presented the Operator's Report. The following items were discussed:

1. This will be Gio's last week at the counter. We wish her well in her new endeavor.
2. Kirk will transition to an inside position
3. Two new employees have been brought on and are working out very well.
4. The Helice machines have been put in storage for the winter.
5. The Black Friday tournament had a good turnout with 50 in the main and 39 in the SuperSport.
6. Next NSCA tournament will be 10 December.
7. MVC staff cleaned the east end of the main E/W (closest to clubhouse) ditch getting ready for wet weather.
8. The re-grading project of the N/S ditch has been completed and looks great.
9. The youth tournament on the 18<sup>th</sup> had 66 shooters.
10. Related to the decrease in members, revenue is also down considerably year-over-year.

## **NEW BUSINESS**

1. Agenda Approval for Annual Meeting

Craig relayed that the by-laws proscribe an agenda for the Annual Members Meeting. His comments will include an overview of the Lead Mining Initiative (completed) and the current effort around Corporate Membership. The meeting will be held December 9, 2023, at 11:00 AM.

**ADJOURNMENT**

There being no further business to discuss, the meeting was adjourned at 7:20 PM.

**NEXT MEETING**

The next Board Meeting will be Saturday, December 9, 2023, at 11:00 AM. This will also include the Annual Members Meeting.

Respectfully submitted,

Michael Sullivan  
Secretary  
Salem Trap and Skeet Club

Attachment:

Treasurers Report

<b>SALEM TRAP &amp; SKEET CLUB</b>						
<b>TREASURER'S REPORT</b>		<b>As of October 31, 2023</b>				
		October	September	August	July	June
<b>MEMBERSHIP (per MVC)</b>		458	466	473	472	476
		<b>As Of</b>		<b>As Of</b>		<b>Net</b>
<b>ACCOUNT BALANCES</b>		<b>9/30/2023</b>		<b>10/31/2023</b>		<b>Change</b>
CASH	Checking	\$ 224,575		\$ 256,945		\$ 32,370
	Cap'l Impr.	8,780		8,780		-
		233,355		265,725		32,370
INVESTMENT ACCOUNT		173,239	(1)	168,244	-2.88%	\$ (4,995)
<b>TOTALS</b>		<b>\$ 406,594</b>		<b>\$ 433,969</b>		<b>\$ 27,375</b>
<b>CHANGES TO CHECKING A/C - October 2023</b>						
<b>CASH IN - (cash receipts)</b>						
MVC - Payment Due per Contract					\$ 4,200	
Farmland rental from 4B Farms					33,650	
					-	
					-	
<b>Total Cash In</b>					<b>\$ 37,850</b>	
<b>CASH OUT (cash disbursements)</b>						
Gustaffson	-Insurance Policy renewal			\$ (2,942)		
Salem HVAC	-A/C unit in clubhouse - refridgerent eak repair			(\$1,064)		
Ag Services	-Liming			(\$1,074)		
NSSF	-Donation / membership			(\$200)		
Zoom	-Annual Zoom fee			(\$150)		
M.Sullivan	-Reimbursement for Oregon State annual filing fee			(50)		
<b>Total Cash Out</b>					<b>\$ (5,480)</b>	
<b>NET CHANGE TO CHECKING ACCOUNT</b>					<b>\$ 32,370</b>	