

Salem Trap and Skeet Club

Meeting Minutes

May 24, 2023

CALL TO ORDER

President Craig Rhea called the May 24, 2023 Salem Trap and Skeet Club Board Meeting to order at 6:30 PM.

ROLL CALL

Roll call was taken. The following Board Member were present:

Craig Rhea
Doug Daugherty
Tina Schneider
Michael Sullivan
Brad Carbaugh
Art Heitlauf
Jerry Richardson
Larry Snow
William Turner

The following Board Members were absent:

Jeremy Peterson

Also in attendance were the following Club Members:

Carlos Del Rio
Dave Fiedler

MEETING MINUTES

The Board having reviewed the April 26, 2023 meeting minutes, said minutes were approved as submitted.

TREASURER'S REPORT

The April 30, 2023 Treasurer's report was presented by Art Heitlauf.

Art gave a quick overview of the account balances, positive and negative changes to the accounts, and with respect to the investment account, its performance relative to the larger capital markets. He noted that there is still a very small amount receivable from Trap Recovery Services.

A thorough discussion of the "true-up". This is an annual calculation of the actual prior year membership revenues due to the Club versus the revenues actually paid by MVC&SS to the Club based on projections made in Q1 of the prior year. The result is that MVC&SS "overpaid" the Club approximately \$1900. We will see this offset in a future month revenue.

To minimize the "true-up" in 2024, Art has recommended and MVC&SS has agreed to changing the monthly contract payment to \$4200 subject to Board approval.

MOTION: A motion was made to approve a new monthly contract payment from MVC&SS to the Club of \$4200. It was seconded and passed unanimously.

A short discussion ensued regarding membership. It was tabled for discussion later by the Membership Focus Group.

MOTION: A motion was made to accept the Treasurer's Report dated April 30, 2023. It was seconded and passed unanimously.

OLD BUSINESS

1. Grading Plan

Per Brad Carbaugh, Dallas (Trap Recovery Services) will be here during the first week of June to flatten the fields. As soon as this grading is completed, we will lime again.

2. Drainage Plan – Options for Improvement

Brad spoke to John Eymann who will survey the fields on Saturday to determine what level of effort is required to laser grade them to the ditches. It may be an attractive alternative to the cost of tiling. If we determine to use this service, we will lime after it is complete and have the lime disced in.

3. Seeding Plan

Brad is in conversations with the local agronomists and the OSU extension office, seeding will take place in September and is leaning toward a fescue mix.

OPERATOR'S REPORT

Dave Fiedler presented the Operator's Report. The following items were discussed:

1. Had 396 participants in the Boy Scout Fundraiser.
2. Last NSCA shoot was well attended with 65 shooters in the Main event and 49 in the afternoon.
3. Dave has done quite a bit of work on the RV parking area. It is looking much better but could use some additional fill material.
4. Targets thrown in 2023 is down vs 2022, seems to be due to the weather.

NEW BUSINESS

1. Membership Focus Group

William Turner shared that he and Jerry Richardson met with Dave and Vandy and had a good discussion regarding what is currently being done to drive membership and also past actions that have been attempted.

There was some discussion of the value proposition that wraps around the \$125 membership fee. Still looking for input on some type of corporate membership, what it looks like, and variation based on size.

William closed with a 3-part future outlook:

1. Leverage current members as best avenue for recruitment.
2. Continue working on the corporate membership idea.
3. Continue to work with Dave and Vandy to synch activities.

Craig added that he thinks we can do a Member event following the Member Summer League, targeting three companies to invite and make a pitch to. The program can then be designed with feedback from these companies.

2. Residence Building Survey, Repair and Replacement Items

Craig Rhea recommended the Club undertake a survey to determine the state of capital items and business personal property (e.g., appliances). This will lead to prioritizing immediate needs, intermediate needs and long-term needs. Brad and Jerry will coordinate with Dave and Vandy.

ADJOURNMENT

There being no further business to discuss, the meeting was adjourned at 7:24 PM.

NEXT MEETING

The next Board Meeting will be Wednesday, June 28, 2023, at 6:30 PM.

Respectfully submitted,

Michael Sullivan
Secretary
Salem Trap and Skeet Club

Attachment:

Treasurers Report

SALEM TRAP & SKEET CLUB						
TREASURER'S REPORT		As of April 30, 2023				
		<u>April</u>	<u>March</u>	<u>February</u>	<u>January</u>	<u>December</u>
MEMBERSHIP (per MVC)		481	491	498	502	509
		As Of		As Of		Net
ACCOUNT BALANCES		3/31/2023		4/30/2023		Change
CASH	Checking	\$ 212,282		\$ 216,782		\$ 4,500
	Cap'l Impr.	8,780		8,780		-
		221,062		225,562		4,500
INVESTMENT ACCOUNT		172,337	(1)	172,337	0.00%	-
TOTALS		\$ 393,399		\$ 397,899		\$ 4,500
<u>CHANGES TO CHECKING A/C - April 2023</u>						
<u>CASH IN</u>						
MVC - Payment Due per Contract					\$ 4,500	
MVC - Note Receivable Payment-paid off				- short by \$9	-	
Lead Mining					-	
					-	
					-	
Total Cash In					4,500	
<u>CASH OUT</u>						
					\$ -	
					-	
					-	
					-	
					-	
Total Cash Out					-	
NET CHANGE TO CHECKING ACCOUNT					\$ 4,500	
<u>NOTES:</u>						
(1) per Fidelity month-end statement.						