

# **Salem Trap and Skeet Club**

## **Meeting Minutes**

**January 25, 2023**

### **CALL TO ORDER**

President Craig Rhea called the January 25, 2023 Salem Trap and Skeet Club Board Meeting to order at 6:28 PM.

### **ROLL CALL**

Roll call was taken. The following Board Member were present:

Craig Rhea  
Doug Daugherty  
Tina Schneider  
Michael Sullivan  
Brad Carbaugh  
Art Heitlauf  
Jerry Richardson  
Larry Snow  
William Turner

The following Board Members were absent:

Jeremy Peterson

Also in attendance were the following:

Dave Fiedler

### **MEETING MINUTES**

The Board having reviewed the December 10, 2022 Annual Member meeting minutes, said minutes were approved as submitted.

## COMMENTS FROM THE PRESIDENT

Craig Rhea called the Boards attention to the following portion of the Club's By-Laws:

### ARTICLE 3

#### Objective

**Section 3.1** The objective of the Club shall be to further the common good and general welfare of the community by providing well maintained facilities where individuals have the opportunity to learn about the safe use of firearms and to develop skills in the shotgun sports.

Craig went on to state that, through the Operating Agreement with Mid-Valley Clays and Shooting School; the Club was open to members and the public for the entirety of 2022, a record number of targets were thrown at the Club in 2022, a record number of youth programs were coached/hosted at the Club in 2022, regular tournaments (including the Oregon State NSCA Championship) were hosted at the Club in 2022, and a record number of lessons were booked at the Club in 2022. Craig then recognized the work done by Mid-Valley Clays and Shooting School and thanked Dave and Vandy Fiedler for the tremendous job they have done to ensure the Club achieved its Objective. Craig closed by asking the Board to affirm that the Club's objective was achieved in 2022.

MOTION: A motion was made to affirm that in 2022 the Objective of the Club was accomplished handsomely and, that the Board has every intent and reason to believe the Objective of the Club will be accomplished in 2023 as well. The motion was seconded and passed unanimously.

## TREASURER'S REPORT

The December 31, 2022 Treasurer's report was presented by Art Heitlauf.

Art reviewed the movement in the cash and investment account balances during December. He described the revenues derived and expenses incurred. He made a point to note that the component of revenue described as Note Payable (from MVC) will end in March – fully paid as agreed.

A discussion of the YTD performance of the club and can be summarized by saying that despite poor investment returns (consistent with the broader financial markets), our account balances in total ended the year approximately \$20,000 **ahead** of year-end 2021.

Art briefly reviewed the membership numbers. While the Club averaged 518 members over the course of 2022, we ended the year at 509. While both these represent improvement over the 2021 average of 504 members, we do seem to be at a plateau. As this is a major source of revenue for the Club it is something to be cognizant of.

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Art questioned why we continue to maintain a Capital Improvement Account that has had a balance of \$8780 for many years. It seems to be a legacy item that only adds to the bookkeeping. Consideration should be given to discontinuing this practice.

Craig Rhea commented that, as evidenced by the December report, the Club has never been in a better financial position and thanked the Board and Dave and Vandy Fiedler for their great work as Operators of the Club to making this happen.

MOTION: A motion was made to accept the Treasurer's Report dated December 31, 2022. It was seconded and passed unanimously.

## **OLD BUSINESS**

### **1. Lead Mining Initiative**

Doug Daugherty reported on behalf of the Lead Mining Sub-Committee. At present Trap Recovery Services (TRS) estimates the final processing (trammel operation) is 50-60% completed. Seven truckloads of reclaimed lead have been shipped and the current price being obtained is favorable

The Lead Mining Sub-Committee is in receipt of copies of all paperwork and checks between TRS and the buyer, including scale receipts. The Sub-Committee reviews the paperwork and independently monitors the spot price (e.g. pmetalpricer.com) of reclaimed lead as a prudent audit measure.

To date, the Club has received over \$28,000 of the sale proceeds and is well past our break-even point (considering costs to prepare for and facilitate the mining initiative). Overall, we are very pleased with the progress and performance of TRS.

### **2. Brush Cutting Agreements**

Tal completed the uneven ground brush removal on budget.

Dave has completed the flat ground mowing, also on budget.

### **3. Lead Mining Financial Review**

To date, the Club has received over \$28,000 of the sale proceeds and is well past our break-even point (considering costs to prepare for and facilitate the mining initiative). Overall, we are very pleased with the progress and performance of TRS.

## **OPERATOR'S REPORT**

Dave Fiedler presented the Operator's Report. The following items were discussed:

1. The January NSCA registered shoot took place with good attendance despite terrible weather.
2. Shotshell availability is good. Fiocchi has been purchased by a Czech company but has no plans to change the US operations. Winchester will be shipping more and RIO has a truckload arriving soon and another planned for July. Supplies and availability should be approaching normal by the end of the second quarter.
3. BM 114 continues to pose challenges. The final outcome is very much up in the air as the supporting rules have yet to be written and numerous court challenges are ongoing. In the meantime, we're dealing with it.
5. Large tower working again. Still some electrical work to be done. A high-lift is on the way to finish.
6. Small tower winch is burning out batteries. Requires analysis.

## **NEW BUSINESS**

1. Door Repair Shed at Station 10

MOTION: A motion was made to approve up to \$250 for repair of the shed door near Station 10. It was seconded and passed unanimously.

2. Craig Rhea proposed considering a discussion at the next meeting regarding 2023 Capital Improvement budgeting and line items. Board members were asked to consider what items might make the list for 2023.

3. Gravel

A discussion regarding the need for gravel on the perimeter road took place. It was estimated that four loads were required.

MOTION: A motion was made to purchase four loads of gravel at a cost not to exceed \$2500. It was seconded and passed (8 Ayes, 1 Present).

4. Membership Recruitment

Jerry Richardson requested that a future meeting agenda include a discussion of plans/ideas for generating increased membership in the Club. It was agreed that this is an excellent suggestion.

**ADJOURNMENT**

There being no further business to discuss, the meeting was adjourned at 7:27 PM.

**NEXT MEETING**

The next Board Meeting will be Wednesday, February 22, at 6:30 PM.

Respectfully submitted,

Michael Sullivan  
Secretary  
Salem Trap and Skeet Club

Attachment:

Treasurers Report

<b>SALEM TRAP &amp; SKEET CLUB</b>						
<b>TREASURER'S REPORT</b>		<b>As of December 31, 2022</b>				
		Current	November	October	September	August
<b>MEMBERSHIP (per MVC)</b>		509	511	513	509	498
		<b>As Of</b>		<b>As Of</b>		<b>Net</b>
<b>ACCOUNT BALANCES</b>		<b>11/30/2022</b>		<b>12/31/2022</b>		<b>Change</b>
CASH	Checking	\$ 185,070		\$ 187,071		\$ 2,001
	Cap'l Impr.	8,780		8,780		-
		193,850		195,851		2,001
INVESTMENT ACCOUNT		167,790	(1)	162,317	-3.26%	(5,473)
<b>TOTALS</b>		<b>\$ 361,640</b>		<b>\$ 358,168</b>		<b>\$ (3,472)</b>
<b>CHANGES TO CHECKING A/C - December 2022</b>						
<b>CASH IN</b>						
MVC - Payment Due per Contract					\$ 4,500	
MVC - Note Receivable Payment			- short by \$289		611	
			<u>- ends in Feb</u>		-	
					-	
					-	
<b>Total Cash In</b>					5,111	
<b>CASH OUT</b>						
MVC - Brush Hog					\$ 2,253	
D. Daugherty - septic system reimbursement					657	
Salem HVAC					100	
NSSF - charitable support					100	
					-	
					-	
<b>Total Cash Out</b>					3,110	
<b>NET CHANGE TO CHECKING ACCOUNT</b>					<b>\$ 2,001</b>	
<b>NOTES:</b>						
(1) per Fidelity month-end statement.						