

**SALEM TRAP & SKEET CLUB
ANNUAL MEETING MINUTES**

December 13, 2020

REVIEWED

CALL TO ORDER

President Craig Rhea called the Annual Meeting of the Salem Trap and Skeet Club Meeting to order at 10:28 a.m. on Saturday, December 13, 2020.

COVID NOTICE

Craig immediately advised everyone that due to the Covid-19 Rules in place by the Governor, the meeting was being held pursuant to those rules, and that we were to wear masks and social distance at all times. Those not comfortable attending in person had previously been invited to attend virtually via Zoom.

FLAG SALUTE

President Rhea lead the membership in the flag salute.

ROLL CALL

Roll call was taken. All Board members were present and there was a quorum.

Craig Rhea	Tia Fraser
Garret Koster	Larry Snow – via Zoom
Barb Sides – via Zoom	Mike Sullivan
Tina Schneider – via Zoom	Jerry Richardson
Art Heitlauf	Brad Carbaugh

Also in attendance were the following members:

Mike Bragg	Dick Cavalli
Mike Moon	Ed Meyer
Kim Forhart	Ron Edwards
Debbie Goetz	Debe Heitlauf
Vandy Fiedler	Dave Fiedler
Roy Elicker – via Zoom	Tom Jones – via Zoon

2019 ANNUAL MEETING MINUTES

The 2019 Annual Meeting Minutes were approved at the January 2020 Board Meeting and have been available for review on the Club's web site. **There was a motion to approve those Minutes. It was seconded and approved unanimously.**

TREASURER'S REPORT

Art Heitlauf gave the Treasurer's Report. The "projected" December 31, 2020 report was presented. It showed anticipated income in of \$5,537 and anticipated expenses of approximately \$5,000.00 with a net income of \$500.00 for the month. Real numbers will be supplied in the actual report at the January Board meeting.

Art then reported on the 2020 Income Statement which was available for all members. The YTD income through November 2020 was \$83,600 and expenses were \$49,274 leaving a net positive impact of \$34,350. This is very positive for the Club.

Art noted that currently the total of the Club's cash accounts is \$113,139 and the investment account is \$160,000 (this account fluctuates monthly with the market and numbers are reported by Gerry Kroeger) for a total of \$273,139.00.

There were no questions.

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REPORT OF THE PRESIDENT

PAST BOARD MEMBERS

President Rhea recognized past Board Member Tom Jones who was present for the meeting via Zoom, and thanked him for his service to the Club.

MEMBERSHIP NUMBERS

Craig Rhea was excited to discuss the increase in membership numbers. Going back to 2015 membership was 282; 2016 it was 313; 2017 it was 345, 2018 it was 397; 2019 it was 363 and as of November membership was at 438!

There are only 4 Lifetime members, Dave Farley, Tom Jones, Susanne Parks and Roy Smith. Of the 438 Members 294 are renewing members and 140 are brand new members. Also, 13% of our members are from Washington.

FINANCIAL SUMMARY 2020

We have approximately \$20,000 to spend coming up shortly for insurance and property tax. Then we will have approximately \$90,000 in revenue leaving \$65-70,000 to do business. We will likely use around \$31,000 this coming year as our budget for improvements.

Last February the Board passed a budget of \$30,000 and this left \$34,000 in funds we are using to strengthen our financial position.

There were no questions.

STEWARDSHIP PLAN UPDATE

As members are aware, the Club is required to test the soil in 20 locations in the shot fall areas to locate unusual lead levels. We have tested the soil two times recently and the levels have fallen in the middle range of the values. If those values change, we will need to lime the ground to correct the value and update the logs. We are keeping up to date on all of this thanks to Board Member, Brad Carbaugh.

CAPITAL IMPROVEMENT PROJECTS

We spent approximately \$8,000 on improvements to the skeet houses with new doors, stairs and landings. We plan future refurbishing and paint in 2021.

Thanks to Board Member Larry Snow, we spent about \$2,000 and now have a 5-stand tower up and running at the covered 5-stand.

We had a couple surprises, the 3-ton HVAC (1 of 4) for the Clubhouse failed and needed to be replaced at a cost of \$11,200, and there were a few miscellaneous electrical repairs for about \$340.00.

We spent roughly \$30,698 on Capital Improvements for 2020 and it would be my suggestion that we have a budget of somewhere around \$30-33,000 for 2021. Our first focus would be to finish the skeet house improvements.

Treasurer's Report Motion – President Rhea noted that it has been brought to his attention there was not a Motion to accept the Treasurer's Report. **A Motion was duly made, seconded and passed unanimously to accept the Annual Treasurer's Report for 2020.**

NEW BUSINESS

President Rhea discussed the possibility of creating a 501(c)3 in the future to raise funds for capital improvements. The estimated cost would be \$85,000. He said that we have the money to do that and we have interest in creating one. He sent an email to club members, received back positive feedback and Board members are in support. We are a 501(c)4 and cannot accept tax exempt donations. We would need a (c)3 companion for that. We are in need of someone to explore this further regarding cost, creation, ongoing costs, etc.

Member/attorney Mike Bragg expressed concern about this. Craig asked if he would be a committee member and participate in further discussion.

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ELECTION OF OFFICERS AND DIRECTORS

There was no opposition to the incumbent Board members running for re-election. The only position not being filled by an incumbent is Secretary. Since Barbara Sides did not run for re-election, Michael Sullivan run unopposed for that position.

A Motion was made the approve the following Directors and Officers.

Garret Koster – Vice President

Michael Sullivan - Secretary

Art Heitlauf – Director

Larry Snow - Director

Mike Sullivan has one year remaining in his position as Director and that position will be filled by President Craig Rhea at the January 2021 regular December Board Meeting.

The above Motion was seconded and passed unanimously.

MID-VALLEY CLAYS OPERATOR'S REPORT

- Dave Fiedler reported for Mid-Valley Clays.
 1. Well – there's been the Pandemic; and then we had Fire and Brimstone!
 2. Our Membership is way up – that is great!
 3. The Board has been Phenomenal.
 4. We are at about the same number of targets thrown as last year. When the pandemic started everybody shut down, but we could stay open because we are a gun shop – so that really helped. Other clubs shut down and still are.
 5. As far as shells we are flush with Fiocchi – can't get others. Rifle and pistol ammo is going as fast as we get them.
 6. Bought B&P shells – They will be supplying us so we will be selling them in the future.
 7. We are looking forward to a better 2021 than 2020 with the support of the Club.
 8. We have a new doubles machine that we are going to put on field 6 and we are going to put 5 new carousels on the sporting field. When we have events, we don't want to turn away the general public. We're thinking this way we could have stations available to them.
- Vandy discussed that MVC has a 3-prong business plan: Shooting/Gun Sales/Lessons. The Lesson side has done about the same as last year or higher even with the pandemic.

President Rhea thanked all of the Board members who volunteered for duties throughout the year.

There being no further business to discuss, the meeting was adjourned at 11:01 AM

Respectfully Submitted,

Barb Sides
Secretary
Salem Trap and Skeet Club
Barbsides55@gmail.com

Attachments:
Treasurer's Report
Income Statement