

**SALEM TRAP & SKEET CLUB
ANNUAL MEETING MINUTES
December 14, 2019
REVIEWED**

CALL TO ORDER

President Craig Rhea called the Annual Meeting of the Salem Trap and Skeet Club to order at 10:30 a.m. on Saturday, December 14, 2019. Club members were previously notified of the Annual Meeting pursuant to the Club By-Laws.

FLAG SALUTE

President Rhea lead the membership in the flag salute.

2018 ANNUAL MEETING MINUTES

The Board having previously posted the December 2018 Annual Meeting Minutes on the Clubhouse Bulletin Board and the Club website, President Rhea called for a Motion to approve those Minutes.

MOTION: A motion was made, seconded and unanimously carried to approve said minutes as previously posted.

2019 TREASURER'S REPORT

Tina Schneider, Treasurer, presented the Treasurer's Report for 2019. Tina had prepared and distributed a Treasurer's Report as of November 30, 2019, an "Estimated" Report as of December 30, 2019 and a 2019 Income/Expense Report. All reports were available for everyone in attendance.

As of November 30, 2019, the checking account balance was \$63,178.68, capital improvement Account \$8,780.25 and the investment account was \$154,082.00 for a total of \$226,032.93. The "Estimated" Report for the end of December 2019 shows an anticipated balance increase to end the year at approximate \$229,570.00.

Tina noted that pursuant to the 2019 Income and Expense Statement the Club will have received \$56,470.00 from Mid-Valley Clays and \$30,958.00 from 4B Farms as of 12/31/2019 as income. \$53,659.00 will have been expended and the Club will have a net "Income" of \$33,769.00 for 2019.

This Net Income is after all attorney, accountant, insurance premiums, and property taxes have been paid and after \$18,723.00 was spent on Environmental, Repairs/Maintenance, Capital Improvements and a Defibrillator for the Club.

PAST BOARD MEMBERS

President Rhea recognized the following past Board Members who were in attendance: Denny Neilson, Dave Farley, Bob Bottemiller, Tom Jones, and Brent McTaggart.

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RESOLUTION OF DISPUTE WITH MID-VALLEY CLAYS

President Rhea also recognized the new Board members: Larry (LD) Snow, Art Heitlauf, Tia Frasier, Barb Sides, Garret Koster, Jerry Richardson, Tina Schneider Doug Daugherty, Brad Carbaugh.

Craig gave the following history: At the 2018 Annual Meeting there were 5 contested Board positions and five new members were elected. In January 2019 we went forward and proposed a Resolution to the dispute with Mid-Valley Clays in the form of a Board Motion and that Motion was passed in March of 2019. It called for economic benefits that included 70% of member dues and a rental amount for the house on the property that the Feilder's reside in.

During April – August there were revisions and legal reviews and in September an Agreement was signed. It addressed current and past due amounts as can be seen from the Treasurer's reports. There are no longer any outstanding issues or disputes between Mid-Valley Clays the Operator and Salem Trap and Skeet the Club.

Membership at the end of 2018 was 397 and now, 2019, is 387. So, it is very close to the same and that is very positive. Also, heard from Tina, financially, at the end of December 2019 the Club's cash assets will be approximately \$229,570. That, in contrast to December of 2018, is \$55,000.00 to the positive, \$7,000 of which is from our Investment Account which we have not touched this year.

So, our financials are moving forward and slowly increasing, we have more money in our checking account than we had last year at this time and all our insurance, taxes, all other bills - everything, has been paid.

ROLL CALL

President Rhea realizing we were "out of order on our agenda" asked Secretary, Barbara Sides, to take roll call. She noted that the following Board members were present and that there was a quorum.

Craig Rhea	Larry Snow
Garret Koster	Tia Fraser
Barb Sides	Brad Carbaugh
Tina Schneider	Art Heitlauf
Jerry Richardson	Doug Daugherty

In attendance from Mid-Valley Clays: Vandy Fiedler and Dave Fiedler.

Also in attendance were approximately thirty (30) other club members who had paid their dues for the year of 2019.

WHAT THE BOARD DID WITH MEMBERSHIP DUES

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This Board took your money and spent about \$16,000 on capital improvements. We mowed all of the shooting areas; limed the entire property, with the exception of some blackberry areas that will be done by hand; re-leveled the residence house which was out of level; did a major electrical project in clubhouse; elevated conexas and put gravel underneath to keep water and moisture out; built culverts out in the fields to be able to move traps without shutting down fields during tournaments; worked hard on how to rehab the skeet houses and actually re-clad one skeet house so far; we are working on replacing skeet house doors and stairs; repaired security lights so it is now bright at night and finally did a repair on the sprinkler system. This is a start and there are a lot more projects ahead.

Also, 68,000 targets were purchased, and most of them have been shot, this year by these Board members. So that should let members know that our Board is actively engaging in the use of the Club and has a very good idea of how our club is operating from skeet to trap to sporting clays. If something isn't working, we can guarantee that we will be talking with the operator to make sure it is resolved and that is a positive thing.

President Rhea also reminded members of his recent email soliciting donations for our youth shooting team, Mid-Valley Crushers. He feels there has been a remarkable resurgence of youth shooting and hopes to promote continued support of youth shooting groups. If members would like to contribute it is tax deductible and is also matched by a youth foundation. Donations are very much appreciated.

PRESENTATION BY MID-VALLEY CLAY CRUSHERS

Lacey Grauer, Team Mom, and several of the Mid-Valley Clay Crushers Team members were present to provide information.

The team is about four years old and has been growing. Vandy Fiedler is the Team Coach. The team travels all over Oregon and sometime in Washington to various youth shooting events. Even though they are a young team they always place in the top three which keeps them very excited.

The team is always recruiting and looking to grow. They host two tournaments a year at MVC. One in the fall which is a 1-day sporting clay event and one in the spring which is a 2-day, 300 target trap, skeet and sporting clay event. During this event they hold a raffle as well as a fundraiser.

They are a 501(c)3 non-profit organization and have received some very generous donations. They are associated with Midway USA Foundation who often will match up to 100% or more of donations the Team receives. All donations are tax deductible.

OPERATOR'S REPORT - MID-VALLEY CLAY TARGET AND SHOOTING SCHOOL

Dave Fiedler and Vandy Fiedler were present and Dave reported as follows:

- Last year MVC threw about 1.25 million targets and in 2019 1.75 million. Dave feels the increase is due to everything running smoother. People being happier, disagreements resolved, the work on skeet fields and other work around the club being noticed.

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- MVC got 7 new LaPorte traps this year and in the coming year have 7 used Laporte coming, however 4 of them are brand new. They are the big circular ones so they can get through a whole tournament without having to refill. They will be using LaPorte targets not the bio ones.
- Their registered shoots this year have “almost” doubled. Dave can only attribute that to the fact that there is no more conflict. People like to come out to relax and enjoy themselves.
- For 2020 they are going to have a Super Sport Bonanza – kind of like the FITASC Bonanza – only it will be all gauges for Super Sport
- MVC is also going to be having another High School Team practicing here – Dave will be the Coach and Travis Grauer will be Assistant Coach. Travis will transport the team from the High School to the Club via school bus for practice.
- MVC put on instructor classes this year and they have a new instructor who will be on their web site and starting within the next two weeks – Lissa Funk. She is also a member of the Well Armed Woman LLC. Lissa has Chapters in Salem and Albany and teaches at gun clubs in those locations as well.
- Dave and Vandy appreciate everything and the support they have been receiving from the members.

ANNUAL MEMBERSHIP DUES

Annual membership dues have been \$95.00 for the last five (5) years and they will stay the same for 2020. However, we would like members to recognize that we may have to look at raising dues at some point in the future so we can do even more things with our Club.

BY-LAWS

This Board has reviewed our By-Laws, written changes to our By-Laws and sent each member of the Club a copy of the proposed changes to the By-Laws. Since our By-Laws can only be changed at Annual Meetings, President Rhea said he would take a Motion to accept the changes to the By-Laws as he had previously sent out by mail or by email.

MOTION: Jerry Richardson made a Motion to accept the changes to the By-Laws as submitted to members, Tia Fraser seconded. There was discussion and a vote. The motion passed unanimously.

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ELECTION OF OFFICERS

All director and officer position ran unopposed.

Craig Rhea, President

Tina Schnieder, Treasurer

Brad Carbaugh, Director

Tia Fraser, Director

Mike Sullivan, Director – New member to the Board

MOTION: Doug Daugherty made a motion to accept the above individuals as members of the Board of Directors of Salem Trap and Skeet Club, Barb Sides seconded, and the Motion passed unanimously.

QUESTIONS: The floor was open to questions

What happened to the Boy Scouts (BSA) leasing part of the property? Due to financial difficulties on behalf of the BSA, they chose to withdraw from the Lease agreement.

Could a pistol/rifle range be placed on the property? Our Mission Statement specifically references "Shotgun" sports. There would have to be modifications but most likely we do not have the range/distance acceptable to that type of ammunition.

Would you consider covering the skeet stations? There are no immediate plans for something like that as there is a long list of more immediate repairs and capital improvements, but it could possibly be looked at in the future.

ADJOURN:

There being no further business to discuss the Annual Meeting was adjourned at 11:25 p.m. The Annual meeting Potluck Lunch was served at 11:30 p.m.

The next Regular Board Meeting will be held on Wednesday, January 22nd, 2019 at 6:30 at the Clubhouse.

Respectfully Submitted,

Barb Sides

Secretary

Salem Trap and Skeet Club

Barbsides55@gmail.com

Attachments:

Treasurer's Report – November 30, 2019

Treasurer's Report - Estimated December 30, 2019

Income Statement

SALEM TRAP & SKEET CLUB

Membership as of 11-30-19

387

TREASURER'S REPORT

As of November 30, 2019

		As Of		As Of	Net
ACCOUNT BALANCES		10/31/19		11/30/19	Change
Chk Stmt	Checking	\$60,302.23		\$63,170.68	\$2,868.45
Outstanding Checks		\$0.00 (see Note 1)		\$0.00 (see Note 2)	
Net Checking Balance		\$60,302.23		\$63,170.68	\$2,868.45
	Cap'l Impr.	\$8,780.25		\$8,780.25	\$0.00
INVESTMENT ACCOUNT		\$150,510.00		\$154,082.00 (see Note 3)	\$3,572.00
TOTALS		\$219,592.48		\$226,032.93	\$6,440.45

CHANGES TO CHECKING A/C - 11/1/19 thru 11/30/19

Income (Cash In)				Deposit Date
MVC - Good Faith Deposit for Nov Payment Due			\$ 2,250.00	11/25/19
MVC - Good Faith Deposit on Note Receivable in Nov			\$ 900.00	11/25/19
MVC - Equipment Purchase for Nov 2019			\$ 1,136.93	11/25/19
Total Income (Cash In)			\$ 4,286.93	

Expenses (Cash Out)				Date Cleared
Ck# 5278 USPS (stamps for future mailings)			\$ (11.00)	11/22/19
Ck# 5277 Gustafson Ins. (Additional Liability Premium)			\$ (421.48)	11/25/19
Ck# 5275 Sandy Melhorn CPA (Tax return prep)			\$ (760.00)	11/22/19
Ck# 5276 Art Heitlauf (reimb: OR filing form CT-12)			\$ (121.00)	11/26/19
Ck# 5274 Vandy Fiedler (reimb: Defib case in clubhouse)			\$ (105.00)	11/25/19
Total Expenses (Cash Out)			\$ (1,418.48)	

NET CHANGE TO CHECKING ACCOUNT

\$ 2,868.45

2019 YTD PAYMENTS MADE BY MVC TO STS

"Good Faith" Deposit	11 months	\$ 24,750.00
"Good Faith" Note payment due in June	5 months	\$ 5,400.00
Equipment Lease Agreement	5 months	\$ 9,526.00
Equipment Purchase Agreement	11 months	\$ 12,507.00
		\$ 52,183.00

NOTES:

- (1) No checks outstanding as of 10-31-19
- (2) No checks outstanding as of 11-30-19
- (3) The Investment balance as of 12/01/19 per G. Kroeger. Market values fluctuate daily.

**SALEM TRAP & SKEET CLUB
TREASURER'S REPORT**

**ESTIMATED
As of December 30, 2019**

	As Of	As Of	Net
<u>ACCOUNT BALANCES</u>	<u>11/30/19</u>	<u>12/31/19</u>	<u>Change</u>
CASH Checking	\$ 63,171	\$ 66,708	\$ 3,537
Cap'l Impr.	8,780	8,780	-
	<u>71,951</u>	<u>75,488</u>	<u>3,537</u>
INVESTMENT ACCOUNT	154,082	154,082 (1)	-
TOTALS	<u>\$ 226,033</u>	<u>\$ 229,570</u>	<u>\$ 3,537</u>

Current Membership **397** (as of 9/25/19)

ESTIMATED - CHANGES TO CHECKING A/C - 11/30/19 - 12/31/19

<u>CASH IN</u>	
MVC - Payment Due per Contract	\$ 2,250
MVC - Note Receivable Payment	900
MVC - Equipment Purchase	1,137
4B Farms rental	-
Total Cash In	<u>4,287</u>
<u>CASH OUT</u>	
Various	(750)
Total Cash Out	<u>(750)</u>
ESTIMATED - NET CHANGE TO CHECKING ACCOUNT	<u>\$ 3,537</u>

<u>ESTIMATED - PAYMENTS MADE BY MVC TO STS</u>	<u>2019</u>	<u>2018</u>	<u>INCR.</u>
Payment Due per Contract	\$ 27,000	\$ 15,000	\$ 12,000
Note Receivable Payment	6,300	-	6,300
Equipment Purchase Agreement	13,644	13,644	-
	<u>\$ 46,944</u>	<u>\$ 28,644</u>	<u>\$ 18,300</u>

NOTES:
(1) The Investment a/c balance is as of 11/30/19 per G.Kroeger. The 12/31 balance is an estimate.

SALEM TRAP & SKEET CLUB

2019 Income Statement

EST.

ACCOUNT BALANCES													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
CASH	37,693	36,044	36,982	41,382	44,537	47,709	55,283	58,749	58,461	69,082	71,951	75,488	
INVESTMENT ACCOUNT	136,148	143,663	143,021	147,504	143,352	147,117	147,846	144,777	147,699	150,510	154,082	154,082	
	178,841	179,707	179,987	188,886	187,889	194,826	203,129	203,526	206,160	219,592	226,033	229,570	
INCOME STATEMENT													
INCOME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Due to STS	-	-	-	6,750	2,250	2,250	4,500	2,250	2,250	2,250	2,250	2,250	27,000
Note Receivable	-	-	-	-	-	-	1,800	900	900	900	900	900	6,300
Equipment Purchase K	1,137	1,137	1,137	-	1,137	1,137	2,274	1,137	1,137	1,137	1,137	1,137	13,644
Equipment Lease K	1,914	1,914	1,914	-	1,914	1,870	-	-	-	-	-	-	9,526
Farmland rental	-	-	-	-	-	-	-	-	-	30,958	-	-	30,958
	3,051	3,051	3,051	6,750	5,301	5,257	8,574	4,287	4,287	35,245	4,287	4,287	87,428
EXPENSES	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Equipment loan-US Bank	(1,914)	(1,914)	(1,914)	(1,914)	(1,870)	-	-	-	-	(2,071)	-	-	(9,526)
Attorneys	-	(2,986)	-	-	-	-	-	-	-	-	(881)	-	(5,057)
Accountant	-	-	-	-	-	-	-	-	-	-	(881)	-	(881)
Insurance	(1,205)	(2,725)	-	-	-	-	-	-	-	(1,709)	(421)	-	(6,060)
Property taxes	-	-	-	-	-	-	-	-	-	(11,932)	-	-	(11,932)
Office supplies	(118)	-	(195)	-	-	-	-	-	-	-	-	-	(313)
Web site	(45)	-	-	-	-	-	-	-	-	-	-	-	(45)
Environmental	-	-	-	-	-	-	-	-	-	(4,800)	-	-	(4,800)
Repairs & Maintenance	(601)	-	(145)	(440)	(276)	-	(1,000)	(635)	(4,575)	(4,062)	-	-	(11,734)
Capital/Range Impr.	-	-	-	-	-	(809)	-	-	-	-	-	-	(809)
Equipment - AED	-	-	-	-	-	(1,275)	-	-	-	-	(105)	-	(1,380)
Land use	-	(125)	-	-	-	-	-	-	-	-	-	-	(125)
Admin	-	-	-	-	-	-	-	(186)	-	(50)	(11)	(750)	(997)
	(3,883)	(7,750)	(2,254)	(2,354)	(2,146)	(2,084)	(1,000)	(821)	(4,575)	(24,624)	(1,418)	(750)	(53,659)
NET INCOME (LOSS)	(832)	(4,699)	797	4,396	3,155	3,173	7,574	3,466	(288)	10,621	2,869	3,537	33,769

EST.